#### HOW TO COMPLETE THIS QUESTIONNAIRE

This questionnaire is designed to make completion as easy and fast as possible. Most questions can be answered by simply ticking boxes. Very little information will need to be looked up.

This questionnaire asks you about the Personnel/Human Resource (HR) policies and practices in the organisation or part of the organisation (Division, Business Unit, Department etc) for which you have Human Resource Management responsibility.

The description of the descripti	strorman o ro	.01
a. Is your organisation part of a larger Group of companies/institution?	1□ Yes	0□ No
b. If yes, are you answering for the whole Group, in your country?	1□ Yes	0□ No

Please indicate below the organisational unit to which the answers on the questionnaire refer

The questionnaire has been created for simultaneous use by private and public sector employers in 40 countries; some questions may therefore be phrased in a slightly unfamiliar way.

### THANK YOU FOR YOUR CO-OPERATION

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# SECTION I: HRM ACTIVITY IN THE ORGANISATION

1.	Approximately	how man	y people	e are employed (on the payroll) by your	organisation?
	In total		Male _	Female	
2.	Please give pro	portions	for the f	following:	
	A. Managers		_	% of workforce	
	B. Professional employees	l/technica	l _	% of workforce	
	C. Clerical emp	oloyees	_	% of workforce	
	D. Manual emp	oloyees	_	% of workforce	
	TOTAL		,	100%	
3.	Please provide	the follow	wing info	ormation about your workforce:	
				_% turnover per year 6 of the total workforce that have left the	999 □ don't know organization in the past
	B. Age structur	е		_% of employees under 25 years	999 □ don't know
				_% employees over 25 and under 45	999 □ don't know
				_% of employees 45 years and over	999 □ don't know
	C. Absenteeisn	n/sick lea	ve	_ average days per employee per year	999 □ don't know
	D. Education le	evel	(first	_% of workforce with an Higher Education t degree or higher degree, NVQ level 4)	
4a.	Do you have a	n HR dep	artment	1?	
	Yes	1 🗆	No	0 🗆	
4b.		nately ho	w many	people are employed in the personnel/h	numan resources (HR)
	In total	Male		Female	

4c.	If no, who has MOST responsibility for	personnel/	HR issue	s? (pleas	se tick only	/ one)	
	A. Chief Executive/Managing Director	□1					
	B. Administrative Director	□2					
	C. Finance Director	□3					
	D. Production Director	□4					
	E. Marketing/Sales Director	□5					
	F. General Manager	□6					
	G. Other (please specify)	□7					
5.	Does the person responsible for HR ha	ıve a place	on the B	oard or e	quivalent	top executive te	am?
	1□ Yes 0□ No						
6.	From where was the person responsible	le for HR re	ecruited?	(Please	tick only o	ne).	
	A. From within the personnel/HR depar B. From non- personnel/HR specialists C. From personnel/HR specialists outsi D. From non- personnel/HR specialists	in your org	organisatio	on	□ 1 □ 2 □ 3 □ 4		
7.	To what extent do you outsource the fo	ollowing are	eas to ext	ernal pro	viders?		
	1	Not outsou	ırced		Complete	ely outsourced	
	A. Payroll B. Pensions C. Benefits D. Training and development E. Workforce outplacement/reduction F. HR Information systems G.Recruitment H. Selection I. Processing routine queries from Managers/employees.(e.g. HR call cen	0 0 0 0 0 0 0	01 01 01 01 01 01 01	□2 □2 □2 □2 □2 □2 □2 □2	3 3 3 3 3 3 3 3 3	4   4   4   4   4   4   4   4	

8.	Does yo	ur organisation have a:				
	,	Ü	Yes, written	Yes, unwritten	No	
	A. Missi	on statement	□ 2	□ 1	□ 0	
		ess/service strategy	□ 2	□ 1	□ 0	
	_	onnel/HRM	□ 2	□ 1	□ 0	
	Strate D Corpo	egy orate values statement	□ 2	□ 1	□ 0	
		sity statement	□ <b>2</b>	_ i	□ 0	
	F. Code	of ethics	□ 2	□ 1	□ 0	
		orate Social Responsibility	_			
		statement	□ 2	□ 1	□ 0	
	H. Comr	nunications policy	□ 2	□ 1	□ 0	
		enerally refers to the practice required by law to meet broa				es beyond what is
9.		rganisation has a business/se el/HR involved in its developr			tage is the person i	responsible for
	A. From	the outset	□ 3			
		ugh subsequent consultation	□ 2			
		nplementation	□ 1 □ 0			
	D. Not c	onsulted	□ 0			
10.	Who has per row)	s <u>primary responsibility</u> for ma	ajor policy d	ecisions on tl	ne following issues	? (please tick one
			Line	Line	HR dept in	HR
			Mgt.	Mgt. in	consultation	dept
				consultation		
	Λ Dov. o	and honofita	□ 1	with HR dep		□ <b>1</b>
		and benefits uitment and selection	□ 1 □ 1	□ 2 □ 2	□ 3 □ 3	□ 4 □ 4
		ing and development		□ <b>2</b>	□ 3	□ 4
		trial relations	_ i	□ <b>2</b>	□ 3	_ · □ <b>4</b>
		force expansion/reduction	□ 1	□ 2	□ 3	□ 4
11.	What typ	be of HR Information System	(computer-l	based tool) de	o you have?	
		number of separate stand alor			□ 1	
		<ul><li>g. e-recruitment system, performers</li><li>g. primarily independent h</li></ul>			oi) □ 2	
		marily interfaced/integrated in		ion system		
	ma	nagement information system	า		-	
	D. Do	not have a computerised HR	information	n system	□ 0 * (Please go to	Q14)

12.	In which of the following areas is	s the co	mputerised HR	Informati	on System (HR	IS) used?
	A. Individual personnel recor B. Payroll C. Benefits D. Time-registration and atte E. Recruitment and selection F. Training and development G. Performance management H. Career planning/Successi I. Work scheduling J. Health and safety K. Measurement of HR performation M. Other (please state)	endance n t nt ion plan ormance n, policie	ning (HR metrics) es and practices	Yes	No	
13.	Does your HRIS include					
	A. Manager self-service (online tools whereby managers	s can co	mplete HR proc	esses)	Yes □1 No □0	0
	B. Employee self-service (online tools whereby employee such as maintaining personal da		ccess personal i	informatio	Yes □1 No □0 on and perform	
14.	To what extent is the performan evaluated? (please tick one of the			nan reso	urces function/c	department
Not at all	To a small extent	To some	e extent	To a gre	at extent	To a very
□0	□1		□2	□3		great extent □4
15.	If you evaluate the performance performance?			ose views	s are considere	d in evaluating the
		Yes	No			
	A. Top management		□ <b>0</b>			
	<ul><li>B. Line management</li><li>C. Employees</li></ul>	□ 1 □ 1	□ 0 □ 0			
	D. Personnel/HR function itself		□ <b>0</b>			
	E. Other (please specify)	□ 1 	□ 0			
16.	What do you consider to be the the next 3 years? (Please list th		najor challenges	for perso	onnel/HRM in yo	our organisation over
	A					
	В					
	C					

## **SECTION II: STAFFING PRACTICES**

1. How has the total number of employees (full time equivalents) in your organisation changed since three years ago? (please tick one box only)

	Decreas	sed by		No change		Increa	sed by	
50+%	25-49%	10-24%	0-9%	0%	0-9%	10-24%	25-49%	50+%
□1	□2	□3	□4	□5	□6	□7	□8	□9

2a.	If the number of employees has decreased, to what extent have you used any of the following
	methods to reduce the number of people employed?

	Not at	all		To a very	great extent
<ul> <li>A. Recruitment freeze</li> <li>B. Early retirement</li> <li>C. Voluntary redundancies</li> <li>D. Compulsory redundancies</li> <li>E. Internal transfer (redeployment)</li> <li>F. No renewal of fixed term /</li> </ul>	0	1	2    2    2    2    2	3□ 3□ 3□ 3□ 3□	4
temporary contracts G. Outsourcing H. Other (please specify)	0 □ 0 □ 0 □	1    1    1	2□ 2□ 2□	3□ 3□ 3□	4□ 4□ 4□

2b.	you have used outsourcing to reduce the number of employees in the last three years by what
percent	e has outsourcing <u>reduced</u> your workforce?

Less than 5%	5-9%	10-19%	20-29%	30-49%	50% and over
□1	□2	□3	□4	□5	□6

3. Please indicate which of the following recruitment methods are used for each staff category? (Please tick all that apply)

		Professiona	ıl/	
	Management	Technical	Clerical	Manual
A. Internally	□1	□1	□ 1	□ 1
B. Recruitment agencies/ consultancies	□ 1	□ 1	□ 1	□ 1
C. Advertisement	□ 1	□ 1	□ 1	□ 1
D. Word of Mouth	□ 1	□ 1	□ 1	□ 1
E. Vacancy page on company website	□ 1	□ 1	□ 1	□ 1
F. Vacancies on commercial job website	es □ 1	□ 1	□ 1	□ 1
G. Direct from educational institution	□ 1	□ 1	□ 1	□ 1
H. Speculative applications/walk-ins	□ 1	□ 1	□ 1	□ 1
I. Job centres/public recruitment agencie	es □1	□1	□ 1	□ 1
J. Other, please specify	□ 1	□ 1	□ 1	□ 1

\_\_\_\_\_

	Manageme	Profess ent Technic		Manual
A. Interview panel	□ 1	□ 1	□ 1	□ 1
B. One-to-one interviews	□ 1	□ 1	□ 1	□ 1
C. Application forms	□ 1	□ 1	□ 1	□ 1
D. Psychometric test	□ 1	□ 1	□ 1	□ 1
E. Assessment centre	□ 1	□ 1	□ 1	□ 1
F. Graphology	□ 1	□ 1	□ 1	□ 1
G. References	□ 1	□ 1	□ 1	□ 1
H. Ability tests	□ 1	□ 1	□ 1	□ 1
<ol> <li>Technical tests</li> </ol>	□ 1	□ 1	□ 1	□ 1
	_ 4	□ 1	□ 1	□ 1
J. Other, please specify:  Does your organisation ha their participation in the wo		grammes cove		
Does your organisation ha	ve action pro			
Does your organisation ha	ve action proporkforce:	grammes cove	mmes relating	
Does your organisation ha their participation in the wo	ve action proporkforce:	grammes cove	mmes relating	to:
Does your organisation hat their participation in the work.  For following groups of per A. Minority ethnics	ve action proportion proportion of the contract of the contrac	grammes cove Action progra Recruitment	mmes relating Training Ca	to: reer progression
Does your organisation hat their participation in the workers following groups of per A. Minority ethnics  B. Older workers (aged 50)	ve action proportion proportion of the contract of the contrac	grammes cove Action progra Recruitment □1	mmes relating Training Ca	to: reer progression
Does your organisation hat their participation in the work.  For following groups of per A. Minority ethnics	ve action proportion proportion of the contract of the contrac	grammes cover Action program Recruitment	mmes relating Training Ca	to: reer progression
Does your organisation hat their participation in the workers following groups of per A. Minority ethnics B. Older workers (aged 50 C. People with disabilities D. Women	ve action proportion proportion of the contract of the contrac	grammes cover Action program Recruitment	mmes relating  Training Ca	to: reer progression
Does your organisation hat their participation in the workers following groups of per A. Minority ethnics B. Older workers (aged 50 C. People with disabilities	ve action proportion proportion of the contract of the contrac	grammes cover Action program Recruitment	mmes relating  Training Ca  1  1  1  1	to: reer progression

Please indicate which of the following selection methods are used for each staff category

4.

6.	ate the approximat king arrangement		nose em	ployed by	your orga	ınisation w	ho are or	n the
		Not used	5% or less		11-20%	21-50%	>50%	

		or less				
A. Weekend Work (working Saturday and/or Sunday)	□ 0	□ 1	□ 2	□ 3	□ 4	□ 5
B. Shift work (working one of a set of consecutive periods into which a 24 hour working day is divided)	□ 0	□ 1	□ 2	□ 3	□ 4	□ 5
C. Overtime (extra time beyond employees' normal time, added on to a day or shift)	□ 0	□ 1	□ 2	□ 3	□ 4	□ 5
D. Annual hours contract (Agreement to work number of hours annually	□ 0 )	□ 1	□ 2	□ 3	□ 4	□ 5
E. Part-time work (hours of work defined as part-time by employer or legislation)	□ 0	□ 1	□ 2	□ 3	□4	□ 5
F. Job sharing (dividing up one job between two or more emp	□ 0 oloyees)	□ 1	□ 2	□ 3	□ 4	□ 5
G. Flexi-time (some working hours may be determined by employees, around a fixed 'core' time)	□ 0	□ 1	□ 2	□ 3	□ 4	□ 5
H. Temporary/casual (workers employed on a temporary basis for a number of hours, weeks or months).	□ 0	□ 1	□ 2	□ 3	□ 4	□ 5
I. Fixed-term contracts (workers employed for a fixed number of mont	□ 0 ths or yea	□ 1 ars)	□ 2	□ 3	□ 4	□ 5
J. Homebased work (workers whose normal workplace is home bu do not have permanent electronic links to a fix		□ 1 olace)	□ 2	□ 3	□ 4	□ 5
K. Teleworking (technology-based) (workers who can link electronically to a fixed workplace)	□ 0	□ 1	□ 2	□ 3	□ 4	□ 5
L. Compressed working week (workers whose working week totals a standard number of hours compressed into a reduced number of shifts)	□ 0	□ 1	□ 2	□ 3	□ 4	□ 5

# SECTION III: EMPLOYEE DEVELOPMENT

1.	Do you have a formal appraisal system for the following categories of the workforce? If yes, what proportion of the workforce is actually assessed via a regular formal appraisal system?							
	A. Management B. Professional/Technical C. Clerical D. Manual		if yes% a f yes% ass f yes% ass if yes% as	sessed 🗆 Do	on't know % on't know % on't know % on't know %			
2.	If you have an appraisal sy the appraisal process? (Ti		s expected to ma	ake an input/pr	ovide data for			
		Managerial	Professional/ technical	Clerical	Manual			
	A. Immediate supervisor B. Supervisor's superior C. The employee himself/h D. Subordinates E. Peers F. Customers G. Other, please specify	□ 1 □ 1 □ 1 □ 1 □ 1 □ 1	□ 1 □ 1 □ 1 □ 1 □ 1	□ 1 □ 1 □ 1 □ 1 □ 1	□ 1 □ 1 □ 1 □ 1 □ 1			
3.	Is the appraisal data used to A. Pay B. Training and developme C. Career moves D. Workforce planning		n the following an Yes □ 1 □ 1 □ 1	reas No				
4.	Approximately what propor % 99	tion of the annual pa 99 □ Don't know	yroll costs is cur	rently spent or	rtraining?			
5.	How many days training peaverage?	er year do employees	s in each staff ca		eceive on			
	A. Management B. Professional/technical C. Clerical D. Manual	days per year po days per year po days per year po days per year po	er employee er employee	Don't know  ☐ 999  ☐ 999  ☐ 999  ☐ 999				
6a.	Do you <u>systematically</u> eval	uate the effectivenes	s of your training	g?				
Yes	□1 No □0							

6b.	If yes which	of the	following	techniques	does yo	ur organization	use to	evaluate	training
effe	ctiveness?								

	Used	Not Used
Total number of days training undertaken per employee per year	□1	□0
Meeting the objectives set out in the training and development plan	□1	□0
Reaction evaluation immediately after training	□1	□0
Measured job performance before and immediately after training	□1	□0
Measured job performance before and some months after training	□1	□0
Informal feedback from line managers	□1	□0
Informal feedback from employees	□1	□0
Return on investment	□1	□0

## 7. To what extent do you use the following methods for career development:

	N	lot at all			To a	very great extent
A.	Special tasks/projects to stimulate learning/on the job training	□ 0	□ 1	□ 2	□ 3	□ 4
B.	Involvement in cross-organisational / disciplinary/functional tasks	□ 0	□ 1	□ 2	□ 3	□ 4
C.	Participation in project team work	□ 0	□ 1	□ 2	□ 3	□ 4
D.	Networking	□ 0	□ 1	□ 2	□ 3	□ 4
E.	Formal career plans	□ 0	□ 1	□ 2	□ 3	□ 4
F.	Development centres	□ 0	□ 1	□ 2	□ 3	□ 4
G.	Succession plans	□ 0	□ 1	□ 2	□ 3	□ 4
H.	Planned job rotation	□ 0	□ 1	□ 2	□ 3	□ 4
l.	"High flier" schemes	□ 0	□ 1	□ 2	□ 3	□ 4
J.	Experience schemes	□ 0	□ 1	□ 2	□ 3	□ 4
(interna	al movement to another department, whetl	her in the	e same	e count	ry or abroa	d)
	Secondments to other organisations	□ 0	□ 1	□ 2	_ □ 3	4
(externa	al movement to another organisation for a	tempora	ary per	iod of t	ime)	
` L.	Coaching	□ 0	□ 1	□ 2	<sup>′</sup> □ 3	□ 4
M.	Mentoring	□ 0	□ 1	□ 2	□ 3	□ 4
N.	Computer based packages/e-learning	□ 0	□ 1	□ 2	□ 3	□ 4
Ο.	Other (please state)	□ 0	□ 1	□ 2	□ 3	□ 4

10

8.	Which are the three most important areas of training need fo three years?	r your organisation over the next
	A	_
	В	
	C	_

## SECTION IV: COMPENSATION AND BENEFITS

1.	At what level(s) is basic pay determined? (Please tick as many as are applicable for each category of staff).									
		Management	Professional/ Technical	Clerical/ Administrative	Manual					
	A. National/industry-wide collective bargaining	□1	<b>1</b>	<b>□</b> 1	<b>□</b> 1					
	B. Regional collective bargaining	□1	□1	□1	□1					
	C. Company/division, etc.	<b>1</b>	□1	<b>1</b>	□1					
	D. Establishment/site	<b>1</b>	□1	□1	□1					
	E. Individual	<b>□</b> 1	□1	□1	<b>1</b>					
	F. Other, please specify	<b>□</b> 1	<b>□</b> 1	<b>□</b> 1	<b>□</b> 1					
2.	Do you offer any of the following: (F staff).	Please tick as ma  Managemen			Manual					
	A. Employee share schemes B. Profit sharing C. Stock options D. Flexible benefits E. Performance related pay F.Bonus based on individual goals/ performance G. Bonus based on team goals/ performance	1   1   1   1   1	1   1   1   1   1	1	1					
3.	Do you offer any of the following so	hemes in excess	of statutory red	quirements?						

A. Workplace childcare (subsidized or not)	□1	□0	
B. Childcare allowances	□1	□0	
C. Career break schemes	□1	$\Box$ 0	
D. Maternity leave	□1	□0	
E. Paternity leave	□1	□0	
F. Parental leave*	□1	□0	
G. Pension schemes	□1	□0	
H. Education/training break	□1	□0	
I. Private health care schemes	□1	□0	

Yes

No

<sup>\*</sup> Parental leave refers to leave given to a parent to look after a child outside of maternity/paternity leave, for instance, to care for a sick child.

# SECTION V: EMPLOYEE RELATIONS AND COMMUNICATION

<ol> <li>What proportion of the total number of employees in your organ trade union? (Please round up to the nearest full percentage)</li> </ol>						e members of a	
	1□ 0%	2□ 1%- 10%	3	3□ 11%-25%	6 4 <b>.</b>	26%-50%	
	5□ 51-75%	6□ 76-100%	[	□ Don't knov	N		
2a.	To what extent	do trade unions	influence	your organ	ization?		
Not at a	all To a sm	nall extent	To some	e extent To	a great e	xtent	To a very great extent
□0		□1		□2	□3		□4
2b.	How has union	influence chang	jed during	the last thre	ee years?	?	
	3□ Increased	2□ Same	1□	Decreased			
3.	Do you recognis	se trade unions	for the pu	irpose of col	llective ba	argaining?	
	1□ Yes	0□ No					
4.	Do you have a j	oint consultative	e committ	ee or works	council?		
	1□ Yes	0□ No					
5.	Is your organisa	ation a member	of an em	oloyers' asso	ociation?		
	1□ Yes	0□ No					
6.	If yes, to what e	extent do the se	rvices pro	vided by the	e associat	tion meet yo	our needs?
	Not at all	1		□ 3	Entirely		

Not a	t all				o a very eat exten
A. Through representative staff bodies		_ 4			
(eg. Trade unions ) B. Verbally, direct to employees	□0 □ 0	□1 □ 1	□2 □ 2	□3 □ 3	□4 □ 4
	_ 0	•			_ •
C. Written, direct to employees D. Electronic communication	□ 0 □ 0	□ 1 □ 1	□ 2 □ 2	□ 3 □ 3	□ <b>4</b>
E. Team briefings	□ <b>0</b>	□ 1 □ 1	□ 2 □ 2	⊔ 3 □ 3	□ 4 □ 4
F. Other, please specify	□ <b>0</b>	□ 1	□ <b>2</b>	□ 3	□ 4
Which employee categories are forma many as applicable).	ılly briefed abou	t the follow	ing issue	s? (Please	e tick as
	Management	Profess Technic		Clerical/ Administrat	Manua tive
A Business strategy	□ 1	□ 1		<b>1</b> 1	□ 1
A. Business strategy     B. Financial performance	□ 1 □ 1	□ 1 □ 1		□ 1 □ 1	□1 □1
C. Organisation of work	□ 1	□ 1		1	□1
To what extent are the following method	ods used for em	nployees to	commun	icate their	views to
To what extent are the following methor management?	ods used for em Not at all	nployees to	commun	To	o a very
		nployees to	commun	To	
management ?  A. Direct to senior managers	Not at all □ 0	□ 1	□ 2	To gr □ 3	o a very
A. Direct to senior managers B. Through immediate superior	Not at all  □ 0 □ 0	□ 1 □ 1	□ 2 □ 2	To gr - 3 - 3	o a very reat exten
A. Direct to senior managers B. Through immediate superior C. Through trade union representative	Not at all  0 0 0 0	□ 1 □ 1 □ 1	□ 2 □ 2 □ 2	To gr 3 3 3	o a very reat exten
A. Direct to senior managers B. Through immediate superior C. Through trade union representative D. Through works council	Not at all  0 0 0 0 0 0 0	□ 1 □ 1 □ 1 □ 1	□ 2 □ 2 □ 2 □ 2	To gr 	o a very reat exter
A. Direct to senior managers B. Through immediate superior C. Through trade union representative	Not at all  0 0 0 0 0 0 0	□ 1 □ 1 □ 1	□ 2 □ 2 □ 2 □ 2 □ 2	To gr 3 3 3	o a very reat exter
A. Direct to senior managers B. Through immediate superior C. Through trade union representative D. Through works council E. Through regular workforce meeting F. Team briefings G. Suggestion schemes	Not at all  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	<ul><li>1</li><li>1</li><li>1</li><li>1</li><li>1</li><li>1</li><li>1</li><li>1</li><li>1</li></ul>	□ 2 □ 2 □ 2 □ 2 □ 2 □ 2	To gr 3 3 3 3 3 3 3 3 3 3 3 3 3	o a very reat exter
A. Direct to senior managers B. Through immediate superior C. Through trade union representative D. Through works council E. Through regular workforce meeting F. Team briefings	Not at all  0 0 0 0 s 0 0 0 0 0	□ 1 □ 1 □ 1 □ 1 □ 1	□ 2 □ 2 □ 2 □ 2 □ 2	To gr 3 3 3 3 3 3 3 3 3 3	o a very reat exter

# **SECTION VI: ORGANISATIONAL DETAILS**

1a.	Is your organisation	
	1 □ Private sector If private sector, are you a Public Limited Company (on the market)  Yes □ 1 No □ 0  □ Public sector If public sector are you A. National □ 1 B. Regional □ 2  Not for profit    Mixed (public and private sector)	
1b.	Is the business owned and/or controlled by primarily one family?	
	Yes □ 1 No □0	
2.	Please indicate the main sector of industry or services in which you operate (p one that most closely resembles your organisation's activity)	
	<ul> <li>A. Agriculture, hunting, forestry, fishing</li> <li>B. Energy and water</li> <li>C. Chemical products; extraction and processing of non-energy minerals</li> <li>D. Metal manufacturing; mechanical, electrical and instrument engineering; office and data processing machinery</li> <li>E. Other manufacturing, (eg food, drink and tobacco; textiles; clothing; paper, printing &amp; publishing; processing of rubber and plastics, etc)</li> <li>F. Building and civil engineering</li> <li>G. Retail and distribution; hotels; catering; repairs</li> <li>H. Transport &amp; Communication (eg rail, postal services, telecoms, etc)</li> <li>I. Banking; finance; insurance; business services (eg consultancies, PR and advertising, Law firms, etc)</li> <li>J. Personal, domestic, recreational services</li> <li>K. Health services</li> <li>L. Other services (eg television and radio, R&amp;D, charities, etc)</li> <li>M. Education (including universities and further education)</li> <li>N. Social Services</li> <li>O. Public administration</li> <li>P. Other (please specify)</li> </ul>	1
3.	What percentage of the operating costs is accounted for by labour costs?  % of operating costs  999 □ don't know	
4.	If you are a private sector organisation, would you say the gross revenue over years has been:  A. Well in excess of costs  B. Sufficient to make a small profit  C. Enough to break even  D. Insufficient to cover costs  E. So low as to produce large losses	the past 3

5.	Compared to other organisations in your sector, how would you rate the performance of your organisation in relation to the following?							
		Poor or at the low end of the industry	Below average	Average or equal to the competition	Better than average Superior			
	A. Service quality B. Level of productivity C. Profitability D. Rate of innovation E. Stock market performan F. Environmental matters	□ 1 □ 1 □ 1 □ 1 ce □ 1	□ 2 □ 2 □ 2 □ 2 □ 2 □ 2	□ 3 □ 3 □ 3 □ 3 □ 3	<ul> <li>4</li> <li>5</li> <li>4</li> <li>5</li> <li>4</li> <li>5</li> <li>4</li> <li>5</li> <li>4</li> <li>5</li> <li>4</li> <li>5</li> </ul>			
6.	How would you describe the main market(s) for your organisation's products or services? (please tick only one)							
	A. Local							
7.	Is the market you currently	serve: 3	Growing	2□ Same	I □ Declining			
8.	Has your organisation been involved in any of the following changes in the last 3 years? (Tick all that apply)							
	A. Acquisition of another or B. Takeover by another or C. Merger D. Relocation E. Demerger		Yes	No				
9.	If your answer was yes to any of the above (in Q8), when was the personnel/HR department involved in the process? (Tick only one)							
	A. From the outset B. Through subsequent cor C. On implementation D. Not consulted	□ 3 nsultation □ 2 □ 1 □ 0						
10.	In which country is the corpultimate parent company if				? (Please refer to			
11.	If your organisation is part of a larger group of companies/divisions, etc. (including public sector), please indicate where policies on the following issues are mainly determined.  International HQ National HQ / Subsidiary/ Site/establishment Headquarters Dept./division Local offices							
	A. Pay and benefits B. Recruitment and selectic C. Training and developme D. Industrial relations E. Workforce expansion/rec	nt □ 1 □ 1	□ 2 □ 2 □ 2 □ 2 □ 2	□ 3 □ 3 □ 3 □ 3 □ 3	□ 4 □ 4 □ 4 □ 4			

	F. Management development	□ 1	□ 2	□ 3	□ 4	
12.	In what year was your organisation established (YYYY)?					
	9999 🗆 don't know					

#### PERSONAL DETAILS

13.	Are you the most senior personnel/HR manager in the organisation? 1□ Yes 0□ No						
14.	Are you:	1□ Male	2□ Female				
15.	If you are a personnel/HRM specialist, how long have you been working in a specialist personnel/HR or training job?						
	years	999□ Not appli	icable				
16a.	Do you have a university degree? 1□ Yes 0□ No						
16b.	If Yes, in what main academic field did you study for your most advanced degree?						
	A. Business stu		∟້1	E. Law	□ 5		
	B. Economics		□ 2	F. Engineering	□ 6		
	C. Social or be	havioural scienc	es 🗆 3	G. Natural Sciences	□ 7		
	D. Humanities/	Art/Languages	□ 4	H. Other (please specify)	□ 8		

#### THANK YOU FOR TAKING THE TIME TO COMPLETE THIS QUESTIONNAIRE

If you have any queries about this questionnaire or would like further information about this research, please contact:

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